



LEADERSHIP STRAIGHT UP

Authentic Leadership- the way it should be...real, bold, effective.

Perfect for your new and potential leaders who want to create an upward path towards leadership.

In Leadership Straight Up, leaders develop their personalized leadership style through identifying what they care about, their strengths and values. They also learn how to have authentic conversations and build a leadership mindset that understands a different way of observing the world.

Leaders will learn:

- How to clearly understand and express what they have to offer as a leader and why people should follow them.
- How to discover their automatic way of thinking and learn strategies to help make more effective meaning from their thoughts.
- Learn the basic distinctions between a group, team and high performance team and discover how high performance teams work differently.
- Discover unconscious ways of thinking that is creating barriers between you and what you want to achieve with your team.

WHO SHOULD ATTEND

Those who are or will soon be stepping into a new role as a leader. Perfect for leaders with less than 6 years of experience.

*Awarded by the San Diego Business Journal 7 times in a row.

THE SIMON LEADERSHIP ALLIANCE

EXECUTIVE TRAINING PROGRAMS

LENGTH: 12 MONTHS

ONLINE OR IN PERSON

TIME: 2 hrs/ Month

PARTICIPANTS: Up to 20

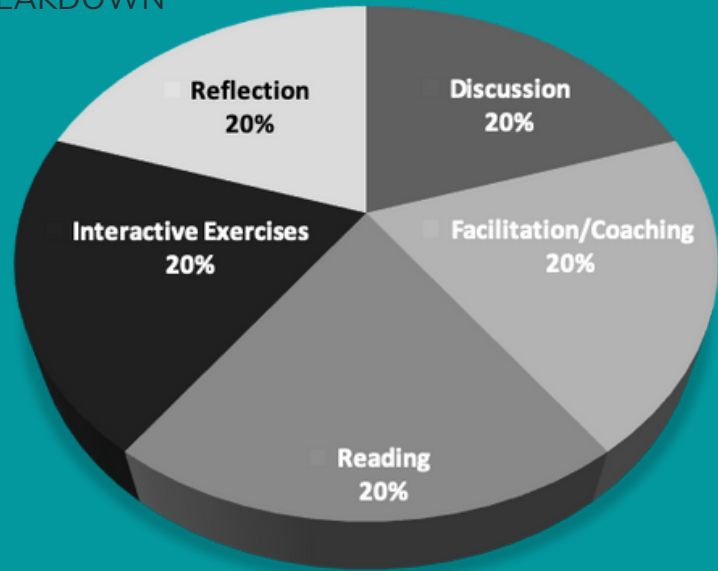


Top Executive
Training Company*



THE LEADERSHIP STRAIGHT UP EXPERIENCE.

PROGRAM BREAKDOWN



BETWEEN SESSIONS

The objective of Leadership Straight Up is to help your leaders gain the skills they need to create results. The skills and practices participants learn in class are meant to be discussed and practiced regularly between sessions.

Because of this, we pair up your class with accountability buddies and give homework that includes one practice from the session to work on throughout the month and conversations to have with your buddy. This increases accountability, and ensures that you develop new beliefs, habits, and actions that help increase your performance.

SKILLS DEVELOPED

Cognitive Flexibility | Empathy | Social Skills | TeamWork | Self-Awareness | Listening | Open-Mindedness | Optimism | Decision Making | Complex Problem Solving | Creativity | Communication Skills | Planning | Strategic Thinking | Resilience | Agility | Influence | Persuasion | Entrepreneurial Thinking



Photo by Zachary Sawchuk from Pexels

LEADERSHIP STRAIGHT UP

LEADING SELF

MONTH 1

INTRO TO LEADERSHIP

- How to Get Results
- What Gets in Our Way
- How You See the world
- How You Find The Truth

MONTH 2

YOUR OFFER 1

- What is an Offer
- Components of your Offer
- How to create your Offer

MONTH 3

YOUR OFFER 2

- How to improve your Offer
- Formulate Your Offer

LEADING A TEAM

MONTH 4

HIGH-PERFORMANCE TEAMS

- What makes a High-Performance Team
- What is a promise?
- How to Upgrade Your Team's Stage

MONTH 5

TEAM AGREEMENTS

- How to Manage Promises on a Team
- What to do with Broken Promises
- Creating and Using Team Agreements

MONTH 6

TRUST

- Trust Introduction
- Components of Trust
- How to Approach Trust Conversations

LEADERSHIP STRAIGHT UP

EMOTIONAL COMMITMENT

MONTH 7

BUILDING TEAM DISCIPLINE

- What is team discipline
- How can you empower your team

MONTH 8

VISION

- Vision for Yourself
- Vision for Your Team
- Vision for Your Organization

MONTH 9

A Leader's Emotions

- Building Confidence
- Showing Vulnerability
- Connecting With Your Emotions

CREATING CHANGE

MONTH 10

Supportive Emotional Conversations

- Emotional Language
- Emotions in Overwhelm
- Practice Supportive Emotional Conversations

MONTH 11

COACHING INTRODUCTION

- Coaching Distinctions
- Elements of a Coaching Relationship
- What Coaches Need to Know

MONTH 12

The Coaches Mindset

- The Premise of Coaching
- Principles to Coaching
- Dealing with Fear

WHAT WE DO IN THE PROGRAM



CELEBRATE SMALL WINS

Every session, we ask the question, "has anyone made a small with this month?" and celebrate small wins as a class to motivate and encourage your high potentials to stay focused on their goals throughout the year.

CREATE AN INTERACTIVE LEARNING ATMOSPHERE

Through using improv exercises, and engaging activities that help your leaders learn in multi-dimensional ways.

COACH YOUR LEADERS

Through helping your leaders identify their limiting beliefs, and helping them embrace risks and mistakes.

THE ROI OF INVESTING IN LEADERSHIP STRAIGHT UP

WHEN YOU INVEST IN THEM, THEY INVEST IN YOU

Leading companies know Leadership Straight Up leads to higher rates of engagement, retention and shows a strong value of transparency in your organization.

The program allows the participants to gather feedback in the form of coaching and via their peers to identify opportunities for improvement in their performance and to help motivate and inspire the culture and results of your company.

When a leadership development program involves future leaders from all departments, it helps **build cross-functional collaboration** as participants build relationships with each other.

BOOK LEADERSHIP STRAIGHT UP NOW, SPACE IS LIMITED.

TO REQUEST A PROPOSAL

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